

## FINANCIAL MANAGEMENT

Transform Finance with real-time enterprise-wide visibility and instant insight. Improve efficiency, ensure compliance, drive business performance and define new corporate strategies.



**Single Source of Truth** 

Ensure one source of the truth across all financial and operational data for enterprise-wide consistency. Enable real-time processes for instant insight to make timely and relevant decisions. Strategically save time and money, mitigate risk and capitalise on new opportunities.



**Financial Planning and Analysis** 

Leverage prediction, simulation and what-if analysis for continuous financial and business planning. Construct representations of possible business scenarios for operational costs, revenue and margin. Anticipate cash flow issues and take preventive action.



**Drive Profitable Growth** 

Streamline and automate all finance operations to improve accuracy and ensure compliance. Drive profitable growth by collecting and assigning costs by project, order, cost centre, or process. Respond to fluctuating market dynamics quickly.

Embrace delivers comprehensive financial solutions, with applications for core accounting and finance, expense management, risk management, compliance and procurement. Deployable on-premise or in the cloud, and backed by a modern user experience, Embrace enables financial agility, increased productivity and improved business decisions.







## **Business Benefits**



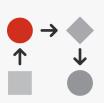
Embrace delivers end-to-end management and control of your business. Full integration eliminates information silos, giving everyone across the business access to the single source of truth to communicate insights quickly and turn insight into action in real time. With complete visibility throughout your business, Embrace ensures you remain innovative, flexible, efficient and profitable.



Make better decisions faster. Embrace facilitates the flow of real-time information across departments and business units to make data-driven business decisions and optimise operational performance. Leverage executive dashboards, automated alerts and mobile tools to manage the way you want. Make strategic decisions with visual formats, tailored to your needs. Monitor and measure your business performance and conduct what-if modelling with reliable, real-time data.



Embrace ensures accurate financial data by reducing records redundancy, delivering better budgeting, forecasting and planning capabilities and providing complete and properly categorised expense management. Maintain detailed tracking records of all enterprise assets and liabilities and conduct faster, more accurate audits. Seamlessly integrate into banking systems to save time, improve accuracy, reduce costs and increase cash flow.



Streamline everything from financial consolidation to compliance reporting and audits. Embrace robust, real-time, revolutionary reporting to respond faster and align planning across the enterprise. Keep your finger on the pulse and start each day with a current snapshot of your company's performance. Leverage dynamic visuals and analytics to gain insight and proactively address challenges and opportunities.



Enable finance teams to deliver superior service by taking less time to close the books, minimise days sales outstanding and reduce the amount of working capital required by the business. Decrease collections and billing dispute processing costs through improved collaboration and workflow, which will significantly reduce operating costs of the finance function and maximise profitability.

## **Our Approach**

Selecting an ERP solution that best fits your unique business requirements includes evaluating the service requirements that go hand in hand with deploying an optimised solution. ACS-Embrace ticks all the boxes, going Beyond Solutions, offering a variety of services to assist you as and when necessary. We have dedicated, experienced and expert teams to assist with every phase of the project, from the ERP investigation and purchasing cycle, the development of the project plan, through needs analysis, training and implementation to ongoing system support and development. We believe that Service is the most powerful differentiating factor for businesses today and have aligned our team strategy to meet the demands and challenges in an ever-changing IT and ERP environment, ensuring that we deliver Service Beyond Excellence!

"One of the biggest benefits is that Embrace is fully integrated, online and provides real-time visibility throughout the group.

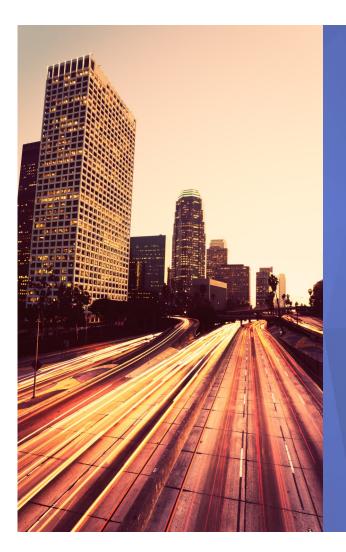
The information is accurate and can be viewed in a format that enables us to make key business decisions quickly."

John Lachenicht - CEO - AAD Group

### Control and grow your bottom line with realtime, enterprise-wide visibility.

Respond quickly to changing market conditions with builtin sophisticated analytics and reporting. Embrace ensures that all departments are working off the same data and the same source of truth.

Confidently make board-level decisions about expansion, consolidation and other corporate moves.



Embrace delivers next generation finance for the digital age.

Improve financial operation, stay on top of changing business models and achieve financial strength for the future, with the comprehensive, mission-critical, integrated Embrace Financial Management solution, designed for innovation.

A modern and intuitive user experience helps maximise productivity, improve efficiency and encourage collaboration.

Embrace helps to deliver better budgeting, forecasting and planning, reduce records redundancy, provide seamless integration into banking systems and keep detailed tracking records of all assets and liabilities.

Make better business decisions across the enterprise with collaborative financial planning and analysis. With everything you need in one place, plan, analyse and deliver key insights to help steer the enterprise in the right direction.

Embrace Financial Management provides the insight you need to refine your business model, respond to competitive opportunities and become an agile finance team.

Streamline accounting and general ledgers, comply with new revenue recognition guidelines, automate expense processing and report on existing and new KPIs.

Optimise working capital, to improve and grow your bottom line, with a real-time enterprise-wide view of all spend categories and an integrated strategy that includes inventory, payables, receivables, cash flow and liquidity.

Minimise risk by streamlining compliance with key requirements from legal regulatory reporting to product recall management to contract terms.

Leverage executive dashboards, automated alerts and mobile tools to manage the way you want. Simplify budgeting, forecasting, activity-based costing and other key management functions.

Control spending at any budget level or time interval. View budget, commitment, obligation, expenditure, funds available balances and supporting transactions, in a single view.

Automate month-end and year-end processes and close your books faster.

Innovate today with cutting edge technologies. Predict tomorrow with reliable real-time reports and personalised dashboards. Shape your future with actionable insights to drive your business forward.

Ensure cash flow with comprehensive financial and cost accounting. Create custom financial statements (GAAP and IFRS) with online enquiries. Drill down from high level financial statements through financial periods, balanced all the way through to the detailed transaction information.

General Ledger Enable enterprise-wide financial recording, analysis and reporting from

every area of the business, to facilitate the management of corporate performance and monitor return on investment. Manage multiple charts

of accounts and budgets, post journals and write financial statements.

Accounts Payable Ensure close relationships with suppliers and improve cash flow.

Efficiently and accurately process invoices, pay accounts, analyse expenses and take full advantage of all available discounts. Tight

integration provides the necessary controls for managing procurement.

**Accounts Receivable** Ensure that cash outstanding is kept to a minimum, reduce bad debt,

reduce days of sales outstanding (DSO) and improve valued customer relationships with a streamlined cash collection process. Produce

statements for all, individual or a range of customers.

 Cash Book
 Protect your cash assets and manage your daily liquidity with timely cash

reconciliations. Manage multiple bank accounts for multiple enterprises in multiple currencies. System-wide visibility into expected cash inflows

and outflows from the operation can be analysed and acted on.

"Embrace has been instrumental in streamlining business processes and consolidating financial reporting. Access to consolidated real-time information has enabled on-demand decision making. Embrace has been pivotal in the controls it provides from a financial and ledger point of view."

Neelesh Kalidas - CFO - Kalideck



**Multi Currency** 

Sophisticated currency management and seamless transactions in any number of currencies ensures your competitive edge in a global economy. Price lists and sales in multiple foreign currencies are provided for, with automated debtors and creditors revaluation.

**Asset Management** 

Leverage a complete 360° view of every aspect in the asset lifecycle. Utilise every rand invested with maximum efficiency for maximised profit and optimally and proactively balance business demands and resource constraints.

Empower modern, agile finance with streamlined processes, increased productivity and improved business decisions. Streamline planning, budgeting and forecasting, manage costs and optimise profitability.

#### **Electronic Funds Transfer**

Improve multi-currency payment efficiency and obtain an accurate, current snapshot of your cash flow. Reduce the risk of fraud and transactional costs associated with beneficiary payments. Define company specific EFT remittance advice formats and customise output files to meet bank-specific formats.

#### **Inter-Company Accounting**

Track financials and create reports for an unlimited number of related companies within your organisation. Deliver customised reports across one, several or consolidate over all companies. Seamlessly manage centralised bill payment, shared customers, inter-company journal transactions, inter-company goods transfers, and more.

#### Tax Management

Meet unique local tax regulations with cross-module tax return functionality that facilitates easy tax compliance. Manage all VAT related information from transactions, enabling easy reporting, balancing and statistical analysis. Simplify the completion of SARS IT14SD returns with VAT figures that tally to your company's annual financial statements.

#### **BEE Compliance Analysis**

Simplify BEE compliance management and procurement analysis. Automated reports include BEE payments to all suppliers, BEE payments to value-added suppliers, BEE supplier validity expiry report, Non BEE payments to suppliers, and more.

#### **Spreadsheet Integration**

Seamlessly integrated spreadsheets allow finance users to work in a familiar environment. Transactional tables and reports can be exported to Excel for easier viewing of large amounts of data and further analysis.

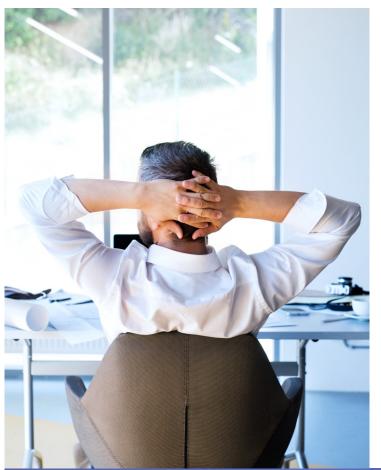
#### **Financial Close**

Run real-time financial accounting and reporting processes and achieve a faster, more compliant financial close. Improve enterprise-wide consistency and gain live business insights without waiting for your month-end close. Provide management with end-to-end visibility of all closed tasks.

#### **Key Benefits**

- Ensure one source of truth for finance and operational data
- Access real-time information anywhere, anytime, on any device
- Make timely and relevant decisions with instant enterprise-wide financial visibility at your fingertips
- Maximise return on assets by streamlining your accounts receivables process





# Measure cash flow, establish tax obligations, ensure compliance, optimise profitability and maintain long-term enterprise sustainability.

Embrace Financial Management software includes the tools and processes you need to manage and govern income, expenses and assets and complies with the latest accounting standards, changing tax laws and regulatory requirements.

Improve the speed and accuracy of accounts payable (AP) and accounts receivable (AR) processes. Leverage the latest technologies to quickly assess customer credit risk, simplify billing systems, improve invoice management and maximise payment visibility.

Run fast, accurate and automated closing processes while simplifying accounting and reporting for local, national and global operations. Embrace caters for the financial accounts and statements of different companies, divisions, plants and branches throughout the Enterprise. Information can be extracted at any level, in the format required, allowing for easy consolidation which is critical when preparing financial statements, investor reports and annual reports.

"Consolidated reporting enables us to generate and evaluate reports quickly, resulting in more accurate and timely information for focusing on reducing bad debt and increasing cash flow.

This has helped save a lot of time and improve customer service. We now have time to focus on other risk areas as well as strategic aspects of our business."

Nico Smit - CFO - Union Tiles



#### Improve efficiency and profitability

- Reduce accounting errors
- Shorten invoicing and collection cycles
- Optimise daily, monthly and yearly cash flow
- Make data-driven decisions

Protect your data from theft or loss with Embrace's extensive security features, such as audit trails and role-based and granular access controls. Monitor and control who has access to what within your organisation – in the cloud and on-premise. Dynamically tailor menu items and functions to ensure users only access business processes that enable them to perform their specific job functions.

As your company grows, evolves and adapts to marketplace disruptions, your systems and processes increase as well. Embrace easily and rapidly scales to meet these requirements, across markets, regions and products.

Embrace the future today - with the only Financial Management Solution you will ever need.





